



HRAI
YOUR ENVIRONMENT ✓ OUR EXPERTISE



HRAI – NSNGA

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Contractors Division

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The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI) is a national association that represents more than 1,300 heating, ventilation, air conditioning and refrigeration (HVACR) manufacturers, wholesalers and contractors, and which provides Canadians with the tools and information necessary to ensure their total indoor environment comfort.



HRAI

- Provides leadership and training programs for the advancement of its members' business and technical excellence
- Promotes a code of ethics for consumer protection and safety
- Provides consumers with useful information and a database of members in good standing
- Supports an informed buying process via its membership requirements and consumer feedback processes
- Is committed to a safe, responsible and fair industry that is environmentally-responsible and sustainable



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HRAI Has Three Main / Voting Divisions

Voting Division

Contractors
Division

Voting Division

Manufacturers
Division

Voting Division

Wholesalers
Division



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Governance

HRAI Board of Directors

Contractors
Division Board
of Directors

Manufacturers
Board of
Directors

Wholesalers
Board of
Directors



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HRAI –
Atlantic
Region

HRAI Atlantic

HRAI -
NSNGA



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HRAI NSNGA

The NSNGA was established in 2006 through a partnership with the Heating, Refrigeration, and Air Conditioning Institute of Canada. The Association aims to:

- (a) promote the common interests of the natural gas industry for the benefit of industry stakeholders and their customers;
- (b) promote the benefits of natural gas technology through public education programs;
- (c) and to work proactively with industry and government offices to ensure effective regulation of the industry, and promote standards of performance and training in the interests of the protection of the Nova Scotian public.

We encourage companies involved in natural gas to become members of the NSNGA. Together we can create a strong industry!



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NSNGA MEMBERS

All Green Mechanical

Atlantic Stoves & Fireplaces Limited

Atlantica Mechanical Contractors Inc.

Black & McDonald Limited

Bruce Sutherland Associates Ltd.

Carmichael Engineering Ltd.

Halifax Heating & Air Conditioning A Division of Ainsworth Inc.

Heritage Gas Limited

Kerr Controls Ltd.

Kodiak Gas, a division of Showbiz's Promotions Ltd.

Metro Burner Service Ltd.

Roode & Rose Plumbing & Heating

Total Gas and The Fireplace Ltd.

Ultimate Home Comfort Inc.

WWG Totaline



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HRAI Atlantic

The HRAI Atlantic Chapter is an affiliate association of HRAI that offers a platform for local HRAI members to meet and discuss topics and issues of importance to contractors and HVAC professionals on a grassroots level.

The Atlantic Chapter serves HRAI members located in Nova Scotia, New Brunswick, and Prince Edward Island.

Chapter meetings offer a terrific opportunity for local members to network with HVAC wholesaler and manufacturing members as well as fellow contractors and associate members in a social setting. The meetings also offer educational benefits through presentations on industry and business matters by guest speakers.



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HRAI ATLANTIC MEMBERS

AIRIA Brands Inc.

Annapolis Valley Air Management

Atlantica Mechanical Contractors Inc.

Barracuda Heating Service Ltd. /
Barracuda Mechanical

Blanchard's Heating & Cooling Ltd.

Broan-Nutone Canada Inc.

Conroy Refrigeration Limited

Eastwing Products Ltd.

Echangeur D'Air Pelletier Ltee.

G L Caissie Ltd.

Geothermal Solutions Inc.

Halifax Heating & Air Conditioning A
Division of Ainsworth Inc.

Halifax Heating Residential Inc.

Hawk - Eye Technical Services

Heritage Gas Limited

Keep Cool Refrigeration & A/C

Kerr Controls Ltd.

Kings Refrigeration and Air Conditioning Ltd.

Lennox International Inc.

M C Ventilation Ltd.

McKeough Supply, Div. of Emco Corp

Newmac Manufacturing Inc.

Niagara Plumbing Supply Co. Ltd.

Refrigerant Services Inc.

Rheem Canada Ltd.

Roode & Rose Plumbing & Heating

Sure Air Systems Ltd.

Sustainable Housing & Education Consultants

Ultra Air Conditioning Limited

Venmar Ventilation Inc.

Vision Heating and Ventilation Limited

WWG Totaline



Additional Information

- Each Contractor member in the Atlantic Region must join at least one of these two affiliates, some choose to join both.
- Members of other divisions (Wholesaler, Manufacturer or Associate) may voluntarily join.
- You must be a member of HRAI to be a member of the affiliate.
- HRAI collects the affiliate fee each year with its membership renewal – One payment equals membership in two associations.
- Each affiliate has a governing structure e.g. Board of Directors.
- Affiliates are should be offering members value for their money.
- Affiliates can work with HRAI National to keep us aware of issue locally.
- Affiliates are supported locally by



Each Affiliate has Regional Support

Objectives of Regional Manager – Atlantic

- Assist in identifying potential Wholesalers and Associate members in the region and work with HRAI staff to sign them up.
- Review current and potential stakeholder relationships within the region in consultation with HRAI staff and report finding back to HRAI staff with ideas to enhance effectiveness of these relations
- Working with Heritage Gas and the Inside Sales Rep, gain 10 new contractor members in the region by June 30, 2012 (already have 3).
- Organize the NSNGA Golf Tournament, and conduct a post event evaluation.
- Organize NSNGA, HRAI Atlantic, HRAI Canada meeting day in Halifax in the spring of 2012.
- Work with staff at HRAI Canada to develop (assist with invites, speakers, venues etc) an event to coincide (or around) the MEET Show in Moncton (May 2nd and 3rd)